

Job description

Details of the role	
Department	Wealth Management
Job Title	Wealth Management Executive
Temporary/Permanent	Permanent
Reporting to	Regional Director
Location	Galway and Cork (two separate roles)
Breakdown of the work involved	
Day to day duties	<p>Goodbody is a leading financial services provider with ambition to significantly grow its presence in the wealth management market in Ireland, following its recent acquisition by AIB Group plc. Goodbody has over 330 staff across Dublin, London, Cork and Galway and is proud of its strong diverse culture. Goodbody Wealth provides a full range of advice across investment, wealth and financial planning, portfolio management, treasury management, pensions planning, and active trading. Our clients typically include high net-worth's, corporates and business directors, trusts and not-for-profit organisations. Our services cover a broad range of activities and our clients are supported by key experts in areas such as pensions, tax, property, and investment management. Our success has been built on providing trusted client solutions to our customers.</p> <p>The Regional Team (encompassing Goodbody's Cork and Galway offices) provides a full range of investment, wealth planning and pension services to private and corporate clients, trusts and charities. These services include pension planning, the provision of financial planning services, investment advice, portfolio management as well as active trading.</p> <p>Client relationship management and portfolio management are key day-to day responsibilities of this role and offers an exciting opportunity for candidates seeking to develop and enhance an existing career in financial services, working alongside our senior investment and wealth teams in Cork and/or Galway as both offices undergo rapid expansion.</p> <p>The successful candidates will have experience in some of the following areas:</p> <ul style="list-style-type: none"> ▪ Client relationship management ▪ Portfolio and Wealth Management ▪ Pensions ▪ Financial planning ▪ Sales / Business development

Qualifications required	
Specific industry qualifications	<ul style="list-style-type: none"> ▪ The successful candidates must have or be willing to sit within twelve months: <ul style="list-style-type: none"> - A Registered Stockbroker or be willing to sit the Professional Certificate in Stockbroking exams, or - A Qualified Financial Adviser qualification, or - A Certified Financial Planning qualification.
Third level	<ul style="list-style-type: none"> ▪ A Masters / Primary degree or relevant professional qualification.

Experience required	
Experience Required (Years)	<ul style="list-style-type: none"> ▪ At least four years' experience in a Financial Services Investment environment or equivalent.

Person specification	
Characteristics of the type of person this role may suit	<p>The successful candidate should ideally have the following attributes: -</p> <ul style="list-style-type: none"> ▪ Strong interest in investment, financial markets and good business acumen. ▪ Self-starter with energy, ambition, and a desire for both business and personal development. ▪ A client focused approach ▪ Ability to work in a dynamic environment ▪ Excellent attention to detail ▪ A high level of imitative and determination ▪ Strong interpersonal, numerical, presentation and communication skills. ▪ The ability to gain the trust and confidence of both clients and colleagues and to have the integrity and frame of mind to develop long-term relationships with a broad range of clients. ▪ Flexible, pro-active approach to work. ▪ A proven team player.

Timeframe	
How to apply	<p>Please send your Cover Letter and CV to careers@goodbody.ie. Please include responses to the following:</p> <ul style="list-style-type: none"> ▪ What is your expected salary? ▪ What is your current notice period? ▪ Are you eligible to work in Ireland? ▪ Have you been employed by AIB or any Group Company within the last 2 years ▪ If the answer is Yes, please confirm your date of leaving AIB Group or any Group Company? <p>Closing date for all applications is Thursday, 24th November at 12pm.</p>



Goodbody has been a strategic advisor to entrepreneurs, families, private and public companies for over 145 years. We are a full service, investment-led business offering wealth management, asset management and investment banking services. How we work is equally important to us. Deeply proud of our heritage and reputation, quality advice and exceptional client service is at the core of our offering. Thanks to the commitment of all our employees Goodbody was recognised as a Great Place to work in 2018 and 2019. If this sounds like a company you'd like to work with, we'd love to hear from you.

Goodbody is an equal opportunities employer and is committed to fostering an inclusive workplace which values and benefits from the diversity of our workforce.

Please read the Goodbody Recruitment Privacy Notice. By submitting your personal data to us, you acknowledge that you have read and understood this Privacy Notice and agree to the use of your personal data in line with this. We will only use the information that we collect about you lawfully in accordance with the Data Protection Acts, 1988 and 2003 and the EU General Data Protection Regulation (GDPR).

Goodbody Stockbrokers UC, trading as Goodbody, is regulated by the Central Bank of Ireland. In the UK, Goodbody is also subject to regulation by the Financial Conduct Authority. Goodbody is a member of Euronext Dublin and the London Stock Exchange. Goodbody is a member of the group of companies headed by AIB Group plc. the London Stock Exchange. Goodbody is a member of the group of companies headed by AIB Group plc.