

Job description form

Details of the role	
Department	Investment Banking - Capital Markets
Job title	Graduate
Employment Type	Temporary (10 week placement)
Breakdown of the work involved	
Day to day duties	<p>Goodbody Investment Banking - Capital Markets is made up of distribution (sales & sales trading), research and trading teams with a broad range of high calibre global institutional clients. The successful candidate may work in any of the above departments, with excellent cross learning opportunities between them.</p> <p>The Distribution desk works very closely with the research and trading teams, from recommending to executing trading opportunities. During the ten weeks the graduate will have an opportunity to integrate into the team and work on a number of initiatives that assist the distribution team in their roles. The highly experienced team use fundamental and technical analysis to generate and articulate trading calls for their clients.</p> <p>The Research Team is made of circa 16 analysts covering over 60 companies quoted on the Irish, London and European stock exchanges. The Research Team works closely with the Distribution and Trading desks to ensure up to the minute commentary on key newsflow events for stocks under coverage. The analysts produce insightful research and market that product with institutional clients.</p> <p>During the ten weeks period, the graduate will provide support to the senior analysts on the team by working on database mining, website work and valuation comparisons. It will be primarily on an ad hoc basis, depending on demands at the time of the graduate programme and will predominantly involve work in excel, word and powerpoint. The experience will be varied and extremely demanding given the very tight deadlines to which the analyst team operate. The role will give the graduate exposure to company and industry drivers and the inputs into stock valuations and recommendations.</p> <p>There will be a series of learning events, presentations, meetings with senior managers and senior corporate executives. Graduates will be given several opportunities to analyse and present real life trading calls/ideas, with feedback from senior members of both the Distribution and Research teams. It is an excellent opportunity to learn what a career in stockbroking entails, and to make an impression on senior executives in the industry.</p>

Experience required	
Specific systems knowledge	<ul style="list-style-type: none"> ▪ Microsoft Office (Excel, Word, Powerpoint). ▪ Previous experience of Bloomberg beneficial.
Qualifications required	
Specific industry qualifications	<ul style="list-style-type: none"> ▪ None necessary, but previous experience in a financial/business/banking environment would be beneficial.
Third level	<ul style="list-style-type: none"> ▪ The ideal candidate should hold a third level qualification at honours standard.
Person specification	
Characteristics of the type of person this role may suit	<ul style="list-style-type: none"> ▪ Numerical/analytical skills. ▪ Good interpersonal skills/team oriented. ▪ Good communicator (verbal/written). ▪ Knowledgeable about general finance and business issues. ▪ Self-starter. ▪ Commercial judgement.
Additional Information	
Additional Information	Applications are invited from Final Year Students only and / or recent Graduates
Reference	Please reference in the subject bar of your email: Investment Banking - Capital Markets Graduate Opportunities
How to Apply	
<p>Please submit your CV and Cover Letter referencing the role which you are applying for in the subject bar of the email to: Careers@goodbody.ie</p> <p>Your cover letter should include</p> <ul style="list-style-type: none"> - A personal statement (can include personal achievements, volunteer work, etc.) - Why have you chosen to apply for this programme and why Investment Banking? - What has been your biggest achievement to date (or perhaps you are in the midst of achieving this). - How your competencies match the key requirements of the programme. - What you can bring to the role. <p>Please reference if you are eligible to work in Ireland in your application.</p>	
Timeframes	
Closing Date	12noon Monday, December 31st 2018
Proposed interview dates	January 2019
Proposed Start Date	June 2019

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Goodbody is a member firm of the Irish Stock Exchange and the London Stock Exchange. Goodbody Stockbrokers is a member of the FEXCO group of companies.

Goodbody is an equal opportunity employer.