

Job description form

Details of the role	
Department	Investment Banking - Corporate Advisory
Job title	Graduate
Employment Type	Temporary (10 week placement)
Breakdown of the work involved	
Day to day duties	<p>Goodbody Investment Banking - Corporate Advisory is one of Ireland's leading Corporate Finance and Corporate Broking advisers. Our leadership position has been achieved through commitment to long term relationships and our ability to meet the needs of our clients throughout all stages of their growth. Our team of highly qualified executives has unrivalled experience having worked in leading domestic and international investment banking organisations.</p> <p>Goodbody Investment Banking - Corporate Finance offers an integrated investment banking advisory service to public and private companies, state agencies and the Government across a wide range of different sectors and industries (see www.goodbody.ie/corporate-finance.html). Areas of expertise include advice on mergers and acquisitions, disposals, equity funding, IPO's and project finance as well as strategic and general financial advice. Goodbody Corporate Finance is regulated by the Financial Regulator.</p> <p>Goodbody Investment Banking - Corporate Broking manages the company's relationships with its publicly quoted clients. This list includes a diverse range of companies across many different sectors including AIB, Paddy Power Betfair, Kingspan, Cairn Homes, and Hibernia REIT, amongst others. The team is in daily contact with these clients providing them with stock market intelligence about share price activity, peer group newsflow, and investor feedback; advises on any communication with the stock market including results announcements and presentations; and gives advice regarding the likely shareholder response to corporate activity. The team also manages all investor engagement regarding fundraisings. In addition, a busy calendar of conferences and client roadshows in all the major global investment centres is also managed.</p>

	<p>This is an exciting opportunity for anyone interested in pursuing a career in Corporate Finance or Corporate Broking to gain hands on experience in areas including:</p> <ul style="list-style-type: none"> ▪ Mergers, Acquisitions and company disposals ▪ Initial Public Offerings and Capital Market transactions ▪ Company/industry research and analysis ▪ Company Valuation ▪ Preparing presentations/pitches ▪ Financial modelling ▪ Roadshow and conference management ▪ Preparation of investor feedback reports
Experience required	
Specific systems knowledge	<ul style="list-style-type: none"> ▪ Microsoft Office (Excel, Word, Powerpoint). ▪ Previous experience of Bloomberg beneficial.
Qualifications required	
Specific industry qualifications	<ul style="list-style-type: none"> ▪ None necessary, but previous experience in a financial/business/banking environment beneficial.
Third level	<ul style="list-style-type: none"> ▪ Business, Law/ Financial or other relevant degree.
Person specification	
Characteristics of the type of person this role may suit	<ul style="list-style-type: none"> ▪ Numerical/analytical skills. ▪ Good interpersonal skills/team oriented. ▪ Good communicator (verbal/written). ▪ Knowledgeable about general finance, business issues and financial markets. ▪ Self-starter.
Additional Information	
Additional Information	Applications are invited from Final Year Students and/or Graduates only.
Reference	Please reference in the subject bar of your email: Investment Banking - Corporate Advisory Graduate Opportunities
How to Apply	
<p>Please submit your CV and Cover Letter referencing the role which you are applying for in the subject bar of the email to: Careers@goodbody.ie</p> <p>Your cover letter should include</p> <ul style="list-style-type: none"> - A personal statement (can include personal achievements, volunteer work, etc.) - Why have you chosen to apply for this programme and why Investment Banking? - What has been your biggest achievement to date (or perhaps you are in the midst of achieving this). - How your competencies match the key requirements of the programme. - What you can bring to the role. <p>Please reference if you are eligible to work in Ireland in your application.</p>	

Timeframes	
Closing Date	12noon Monday, December 31st 2018
Proposed interview dates	January 2019
Proposed Start Date	June 2019

Goodbody Stockbrokers, trading as Goodbody, is regulated by the Central Bank of Ireland. In the UK, Goodbody is authorised and subject to limited regulation by the Financial Conduct Authority.

Goodbody is a member firm of the Irish Stock Exchange and the London Stock Exchange. Goodbody Stockbrokers is a member of the FEXCO group of companies.

Goodbody is an equal opportunity employer.